



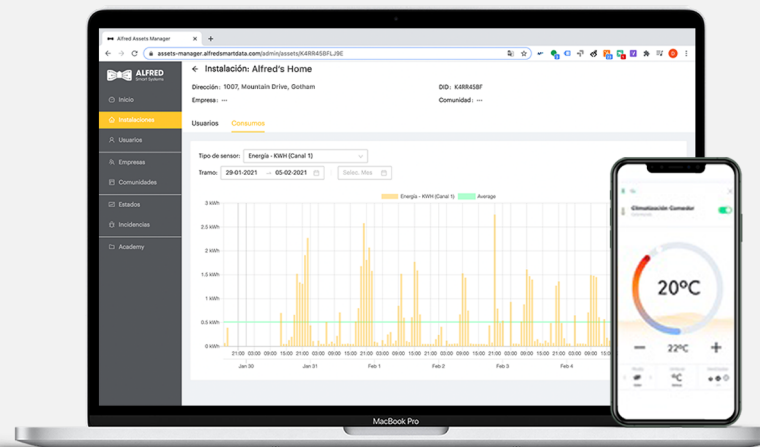
ALFRED

Smart Systems



Corporate
Presentation

What is ALFRED SMART?



What is Alfred

Alfred Smart Systems has created
the **ultimate IoT SOLUTION**
to **DIGITISE ANY SPACE**

We are pioneers in the Smart IoT
technology designed for homes and
buildings, turning them into more
safe, comfortable and efficient spaces
in only a few hours

ALFRED
Smart Systems



Why we do it

We create the technology that will make
this figures of buildings a thing of the past

40%

of the world
energy
expenditure

90k

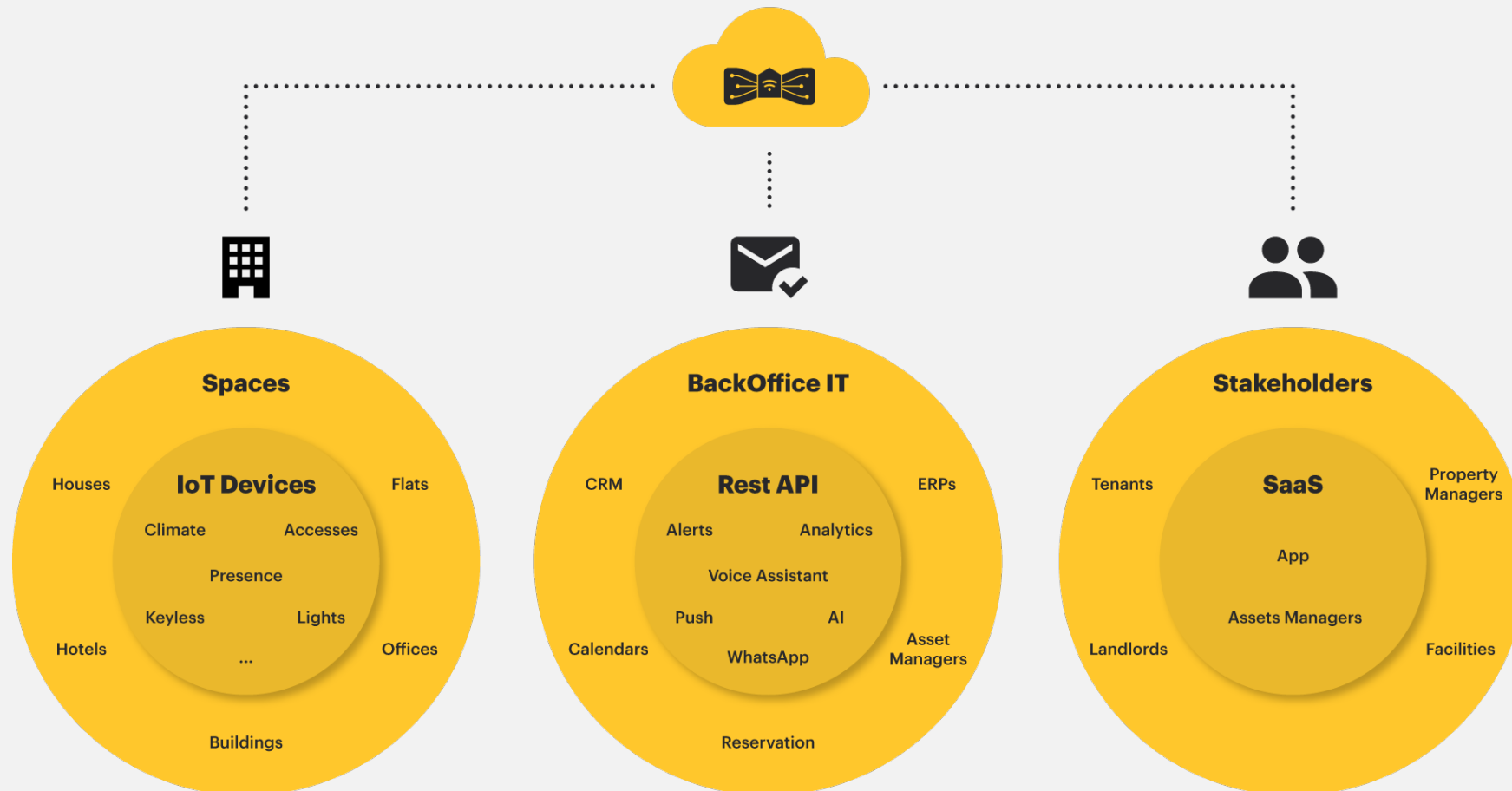
fire
accidents
in Spain

100%

of building/home
assets are still
managed
manually

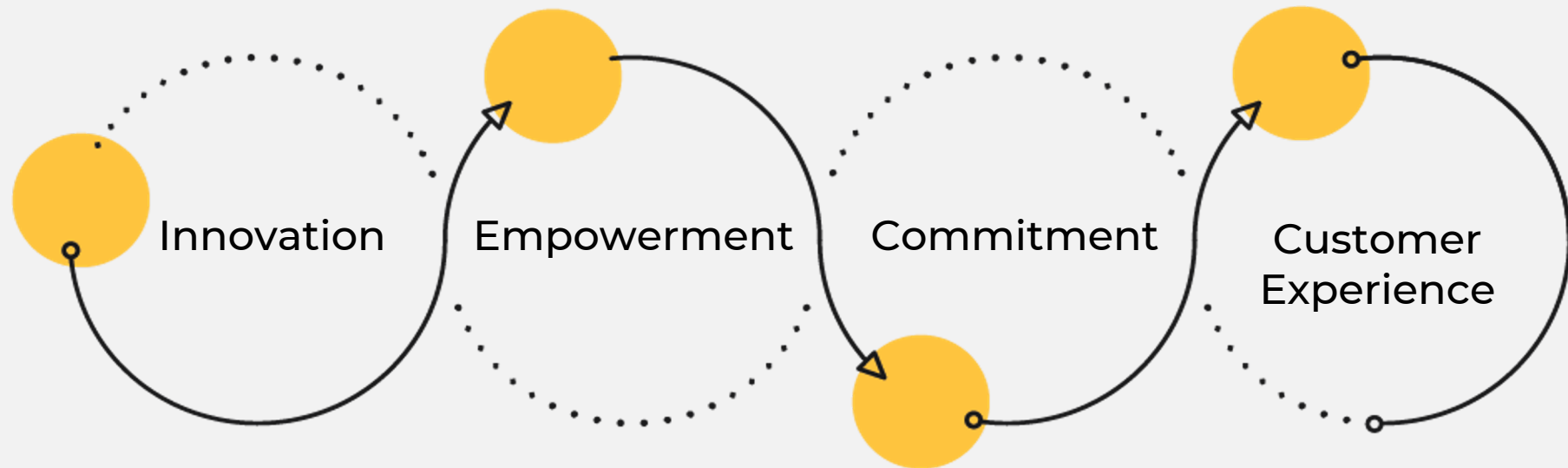
How we do it

We connect the 3 REAL ESTATE UNIVERSES



How we do it

A diferential business model based on
our own R+D+i & CUSTOMER CENTRIC



How is our solution

OPEN

More than 1,500
third-party
devices on the
market
compatible
with Alfred

SCALABLE

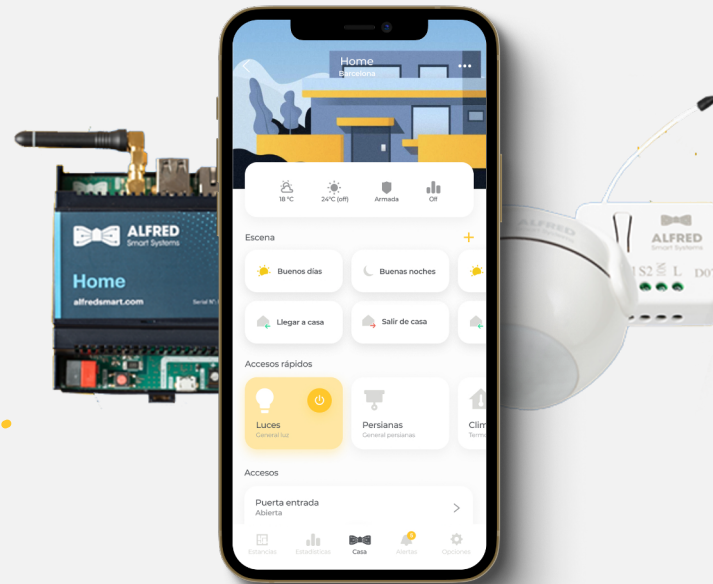
Adaptable to the
needs of every
space:
customization of
services

ONE

Differentiated
end-to-end
unique solution
for everything,
integrated in
Cloud

EASY

Any installer,
with no
specific training,
no construction
works, wiring
nor programming



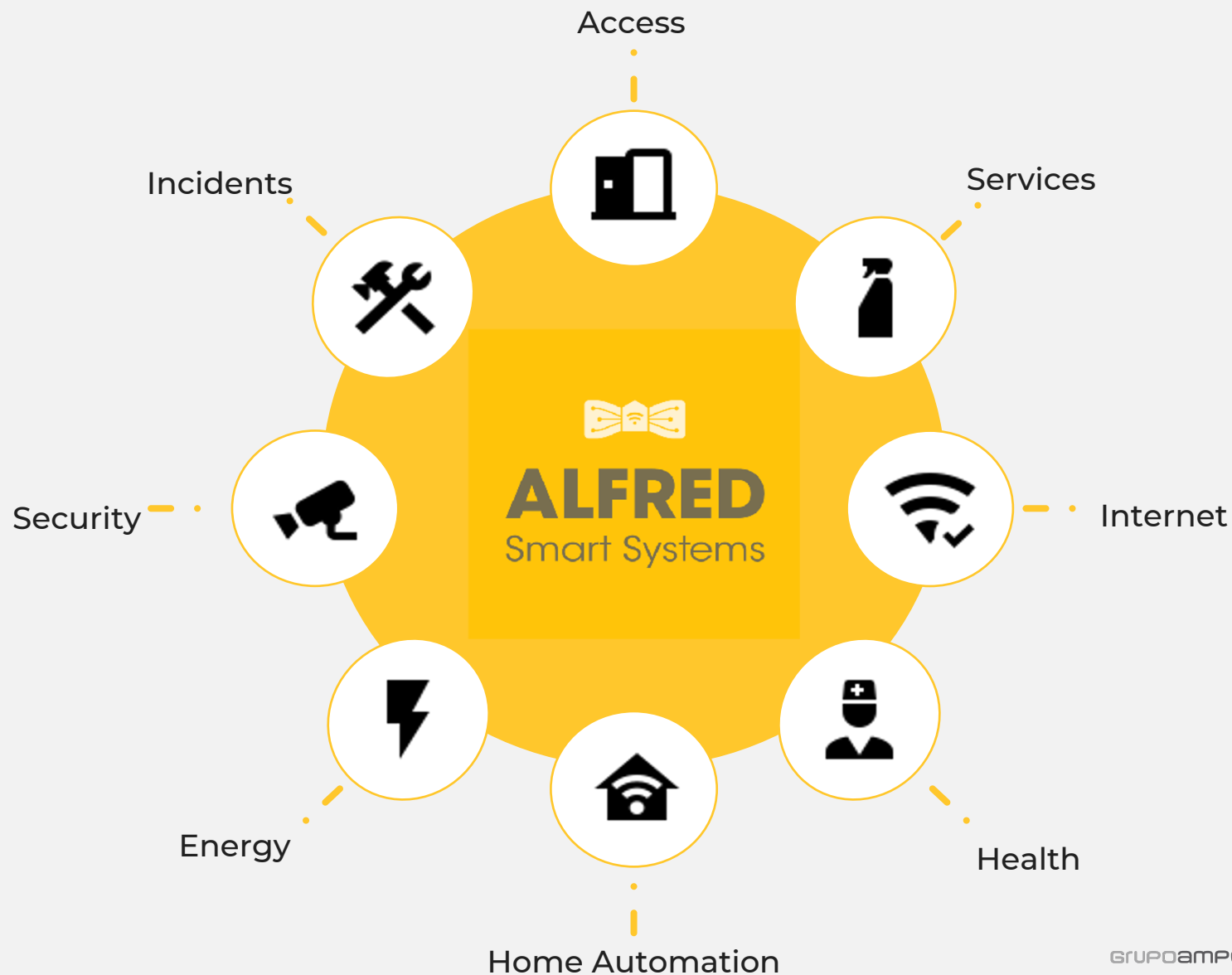
Make it
simple & Smart

An All-in-One
solution to digitise
ALL SERVICES
just one click away
on the App

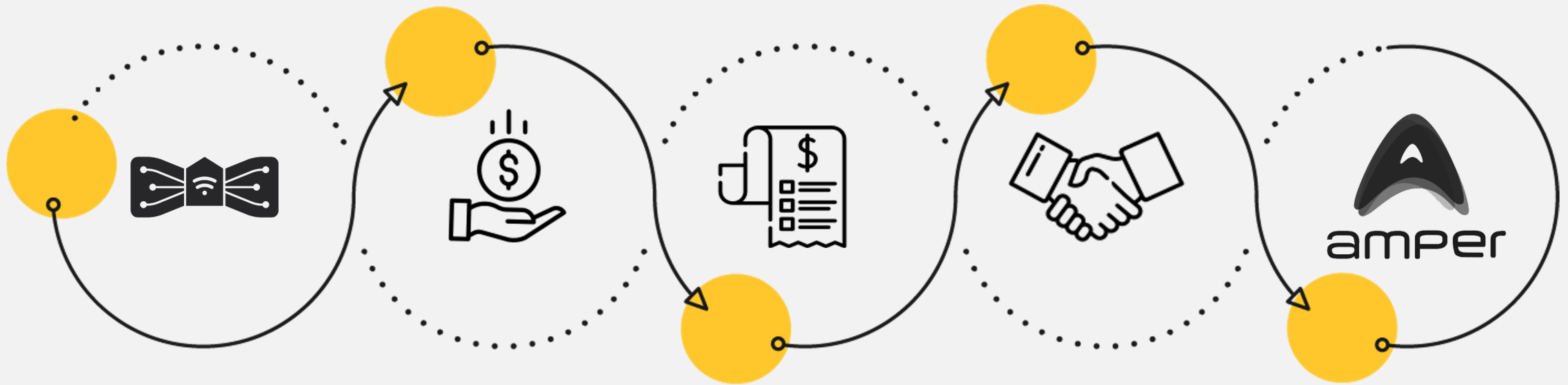


All-in-One model

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Smart Systems



Alfred evolution



2017

1st end-to-end
Alfred Smart solution
OWN R+D+i +
BOOTSTRAP

2018

Financing with CDTI
PRYCONSA & AEDAS
New Smart
functionalities are
created

2019

+1M€ TURNOVER
New solutions:
RENT, BUILDING
and OFFICE

2020

Alfred joins
LANZADERA
Large-scale agreements
(Eurecat, Inmocaixa and Cervera)
Own financing

2021

GRUPO AMPER
joins Alfred Smart
Investment of
1.5M€ for
development and
business plan

A great group



In 2021 GRUPO AMPER, renowned tech multinational corporation, entried Alfred Smart

+60 years of
experience
on IT/IoT

+25 years
trading on
the stock
market

Committed
shareholder
with aligned
interests

Focus on
R+D+i & IoT
as driving
forces

Boosters for innovation

Support from public institutions, reinforcing
our leadership, innovation and strength

ENISA's
financial
boost for
innovation
in R+D+i



CDTI
financial
support
for development
and research



What we have achieved

Redefining the Smart spaces experience

100%

of assets
management
ON REMOTE

+50%

SAVINGS
on energy
costs

+ 30%

BENEFITS
for assets
holders

+78%

SAVINGS
on assets
management costs

The most
important
companies in
Spain trust
ALFRED SMART
technology
solutions

Our main clients

ALFRED
Smart Systems



A solution like-no-other

The Real Estate market is going to digitise

ALFRED is the **most complete, innovative and end-to-end solution** for that

Present
and
future
solution

Validated
and
updated

Running
successfully
in a thousand
spaces



Let's SMART

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